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**COMPAQ INTRODUCES TWO SIX-POUND, NOTEBOOK-SIZED COMPUTERS WITH FULL PC FUNCTIONALITY**

-- Newest COMPAQ laptops measure just 8 1/2" by 11" --

NEW YORK, NY, Oct. 16, 1989 -- Compaq Computer Corporation (NYSE: CPQ) today introduced the COMPAQ LTE/286 and COMPAQ LTE, the first notebook-sized computers to offer full PC functionality in a package measuring just 8 1/2 by 11 inches.

Weighing only 6 pounds with battery and measuring less than 2 inches high, the COMPAQ LTE/286 and COMPAQ LTE offer mobile professionals the functionality, performance and ruggedness of laptop computers many times larger. Their small size and weight, combined with more than 3 1/2 hours of battery life, give them "go-anywhere" portability.

Designed for business professionals who travel frequently -- such as sales and service representatives, executives, field personnel and journalists -- the COMPAQ LTE/286 and COMPAQ LTE offer full PC functionality and fit in a briefcase with room to spare.

The COMPAQ LTE/286 and COMPAQ LTE are the first PCs of this size to provide: a high speed 40- or 20-megabyte fixed disk drive; a 3 1/2-inch, 1.44-megabyte diskette drive; an 80-key keyboard with standard key spacing, an embedded numeric keypad and 101-key compatibility; and an optional 2400-baud modem.

The systems' small size and light weight were achieved with innovative fixed disk drives and diskette drives measuring only

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3/4 of an inch high and an Electroluminescent (EL) backlit supertwist display which is just one quarter (1/4) of an inch thick -- components on the leading edge of technology.

The COMPAQ LTE/286 is the first laptop this small and light to incorporate a 12 MHz 80C286 microprocessor and still achieve more than 3 1/2 hours of battery life. This was made possible with Compaq's pioneering efforts in designing state-of-the-art power management and battery technology.

The 12 MHz 80C286-based COMPAQ LTE/286 Model 1, Model 20 and Model 40 have suggested U.S. resale prices of \$3,899, \$4,499 and \$4,999, respectively. The COMPAQ LTE Model 1 and Model 20, based on the 9.54 MHz 80C86 microprocessor, have suggested U.S. resale prices of \$2,399 and \$2,999, respectively.

With its standard 3 1/2-inch, 1.44 megabyte diskette drive -- an industry first in this size PC -- the COMPAQ LTE/286 and COMPAQ LTE offer compatibility with off-the-shelf software applications and easy transfer of data files with other PCs.

Both machines share a common size and weight, but user needs with the two machines vary by application usage.

The COMPAQ LTE/286 is designed for professionals who travel frequently yet require a 12 MHz 286-based PC for a wide variety of demanding applications, such as spreadsheets, cost analyses and account profiles. The COMPAQ LTE is designed for salespeople, journalists and other users who require a laptop for basic productivity applications such as word processing and electronic mail, inventory tracking and customer databases.

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**PORTABILITY REDEFINED**

Speaking at a New York press conference, Rod Canion, President and Chief Executive Officer of Compaq Computer Corporation, said, "Today, we are introducing two new computers so light and compact that they redefine portability in personal computing. The COMPAQ LTE/286 and COMPAQ LTE offer users, for whom size and weight are paramount, the ability to take their computing applications anywhere, and more easily than ever before.

"With the introduction in October 1988 of the COMPAQ SLT/286, Compaq delivered an unmatched combination of features never before available in battery-powered laptops. The COMPAQ SLT/286 has enjoyed the most successful portable product launch in Compaq history and now accounts for approximately 40 percent of the battery-powered laptops sold through U.S. dealers according to StoreBoard. And battery-powered laptops are the fastest growing segment of the PC market.

"Further advances in design and miniaturization have allowed us to provide users, once again, with a personal computer whose capabilities and ruggedness are unprecedented in products of its size. Because of the new levels of portability, functionality and price/performance the COMPAQ LTE/286 and COMPAQ LTE bring to the market, we expect these products to open new opportunities for portable PC use."

Canion added, "Since 1982 Compaq has been building a worldwide reputation for making rugged, reliable portable and laptop PCs. The new COMPAQ LTE/286 and COMPAQ LTE make a sizable contribution to the COMPAQ portable line by once again using the latest technology to meet user needs."

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**FUNCTIONALITY PREVIOUSLY UNSEEN IN NOTEBOOK-SIZED COMPUTERS**

Key features of the COMPAQ LTE/286 AND COMPAQ LTE laptop personal computers contributing to their unprecedented functionality are extended battery life, power conservation features, optional battery fast-charge capability, 40- and 20-megabyte high performance fixed disk drives with 1:1 interleave, less than 29 ms. access times and disk caching software, 3 1/2-inch, 1.44-megabyte diskette drives, expanded memory support and COMPAQ software utilities.

- o Power System -- The systems' removable Internal Enhanced NiCad Battery Pack powers the COMPAQ LTE/286 and COMPAQ LTE for more than 3 1/2 hours of continuous use. For situations requiring longer periods of battery power, additional battery packs can be purchased as an option. Battery packs weigh 1 1/2 pounds and are easily replaced. The COMPAQ Power Conservation Utility (PWRCON) allows a user to change the automatic period of inactivity before the fixed disk drive, display, diskette drive and optional modem are put in low power mode, which extends battery operating life. Power conservation also alerts the user to low battery states.

The optional COMPAQ External Fast Charger/AC Adapter fully recharges an Enhanced NiCad battery pack in only 1 1/2 hours when the pack is charged externally in its compartment; when the battery is internally-installed in the unit and the Fast Charger's compartment is empty, it powers the system and simultaneously charges the battery in the same manner as the standard AC Adapter. The standard AC Adapter powers the system and recharges the battery in 8 to 10 hours. Both the AC adapter

and External Fast Charger/AC Adapter automatically accept the line voltage to which the charger or adapter is connected, providing flexibility for international travel.

- o Fixed Disk Drives -- The high-performance fixed disk drives in both the COMPAQ LTE/286 and COMPAQ LTE feature a less than 29 millisecond access time, a performance level previously associated with drives in high performance desktop computers. Both the 3/4-inch high 40- and 20-Megabyte drives -- which are an industry first for their size -- have a 1:1 interleave and are designed for extra durability. A standard COMPAQ disk caching utility provides fast access to frequently used data from the fixed disk drive.

- o Diskette Drives -- A 3/4-inch high, 3 1/2-inch, 1.44-megabyte diskette drive is standard with all models of the COMPAQ LTE/286 and COMPAQ LTE, unlike other laptops of this size and weight that feature non-standard removable media.

- o Expanded Memory Management -- The Compaq Expanded Memory Manager supports the Lotus/Intel/Microsoft (LIM) Expanded Memory Specification (EMS) Version 4.0, providing access to memory beyond the MS-DOS limitation of 640-Kbytes when a user adds memory beyond the standard 640 Kbytes.

- o COMPAQ Utilities -- The COMPAQ Advanced Display Attribute Programming Tool (ADAPT) enables users to adjust gray shades on the system's CGA-compatible liquid crystal display, optimizing text readability. A Power-on Password Utility permits a user to select a password, which is entered each time the system is turned on. This provides data security by limiting access.

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**SMALL-SCALE ACCESSORIES COMPLETE PORTABLE SOLUTION**

The standard and optional accessories for the COMPAQ LTE/286 and COMPAQ LTE models were designed on a scale to complement the system unit and provide additional functionality on the road or in the office. The standard AC Adapter, exceptionally small and weighing under a pound, is perfect for travel.

Key options include: the External Fast Charger/AC Adapter (described in detail earlier); the internal 2400-baud modem; the External Storage Module; the Automobile Adapter; and the External Numeric Keypad.

The optional internal 2400-baud modem allows communication with other computers from remote locations.

The optional External Storage Module houses a 5 1/4-inch 1.2 megabyte or 360 kilobyte diskette drive for data interchange or a 40-megabyte tape drive for data backup security.

The optional Automobile Adapter powers the system and recharges the battery in same manner as the standard AC adapter when plugged into any standard 12-volt cigarette lighter.

The optional External Numeric Keypad, which connects to a standard interface on the rear of the unit, provides an easy means of number entry for applications such as accounting.

**STANDARD FEATURES**

The COMPAQ LTE/286 incorporates a 12-MHz 80C286 micro-processor, can be expanded up to 2.6 Megabytes of RAM and can support an optional 12-MHz 80C287 Coprocessor. The COMPAQ LTE incorporates a 9.54-MHz 80C86 microprocessor and has an Expanded Memory Upgrade Board option to bring the total RAM to 1 MB.

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Both the COMPAQ LTE/286 and COMPAQ LTE come standard with 640-Kbytes of RAM, 3 1/2-inch 1.44-Megabyte Diskette Drive, Enhanced NiCad Battery Pack, EL Backlit Supertwist LCD Display with 640 x 200 resolution, AC Adapter, Real-Time Clock/Calendar, Slipcase, serial (9-pin) and parallel (25-pin) interfaces, external CGA monitor interface, interfaces for the optional External Storage Module and optional External Numeric Keypad, 80-key Keyboard, Power Conservation, Disk Caching, Power-on Password, CEMMP and One-Year Worldwide Limited Warranty. Options include a 20-Megabyte Fixed Disk Drive; 2400-Baud Internal Modem; External Storage Module; External Numeric Keypad; External 5 1/4-inch 1.2-megabyte or 360-Kbyte Diskette Drive; External 40-Megabyte Tape Drive; External Fast Charger/AC Adapter; Automobile Adapter; Carrying Case; MS-DOS Version 3.31 or 4.01; and COMPAQ LTE/286 and COMPAQ LTE Technical Reference Guide. Options unique to the COMPAQ LTE/286 include a 1-Megabyte Memory Board, 2-Megabyte Memory Board, 40-Megabyte Fixed Disk Drive and the 12-MHz 80C287 Coprocessor.

Shipments of the COMPAQ LTE/286, COMPAQ LTE and most options have already begun to Authorized COMPAQ Computer Dealers worldwide.

In addition, both products come with a one-year worldwide limited warranty. This allows users, with proof of purchase from an Authorized COMPAQ Computer Dealer, to receive warranty service on their COMPAQ LTE/286 or COMPAQ LTE at any Authorized COMPAQ Computer Dealer in the world.

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Compaq Computer Corporation is a world leader in the manufacture of desktop, portable and laptop computers.

The Company is also a leading supplier of 386 microprocessor-based business PCs with the COMPAQ DESKPRO 386/33, COMPAQ DESKPRO 386/25, COMPAQ DESKPRO 386/20e, COMPAQ DESKPRO 386s and COMPAQ PORTABLE 386. Other COMPAQ products include the 12 MHz 286 microprocessor-based COMPAQ SLT/286 laptop, COMPAQ DESKPRO 286e, COMPAQ DESKPRO 286 and COMPAQ PORTABLE III.

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