

# ASCENTIA™

## SOLUTIONS GUIDE

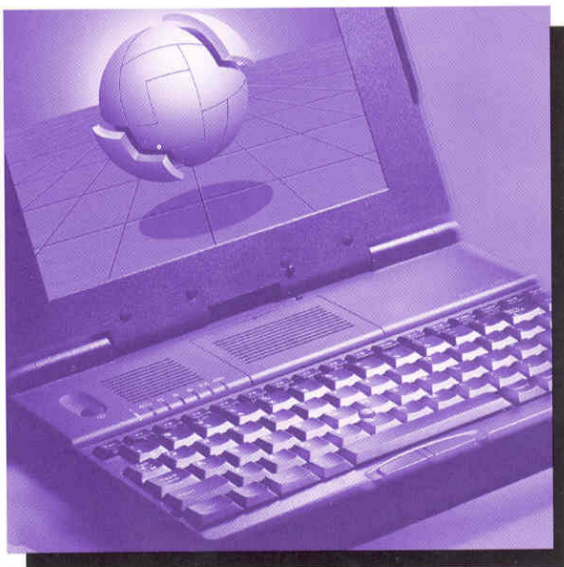
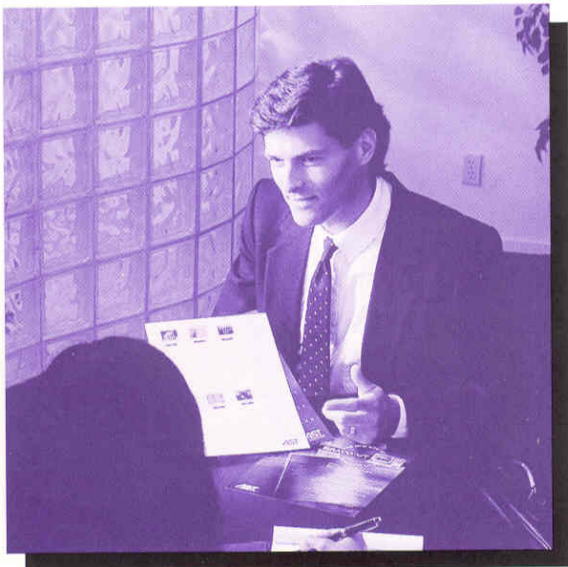
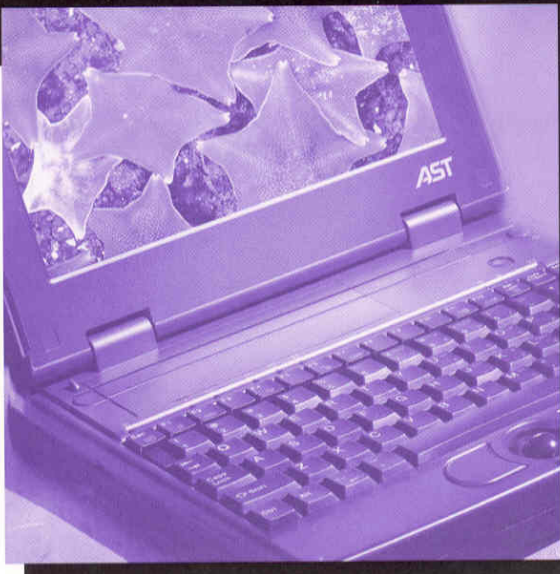
COMPANIES ON THE MOVE RELY ON AST'S MOBILE COMPUTING SOLUTIONS TO SATISFY THEIR MOST DEMANDING REQUIREMENTS.

No one gets ahead by standing still. That's why today's leading companies are literally on the move — employees at every level have been mobilized, taking their offices with them wherever they go. Compressing everything they need to be productive into one concise package that's totally portable. Condensing the office into a space the size of a notebook computer.

One size, though, never fits all. Your company's requirements are unique. Each department has specific needs. Employees in varying locations are connected in a virtual environment, a new realm that's made possible by satellites and wireless communications. It's a pace that offers only one alternative: keep up.

That's why companies are turning to us. AST. We make the versatility of mobile computing affordable for companies of all sizes and for novices as well as the most demanding power users.

**AST**  
COMPUTER





## TO MEET REAL NEEDS.

We know there's no such thing as one solution... except for the one that is perfect for you — the one that provides the greatest value, productivity, and return on investment. That's why we engineer our full line of notebook computers, accessories, and support programs to meet your needs completely. And we do it so well, we've become a worldwide leader, winning a host of the most coveted industry awards for our mobile computing expertise.

## AN INVESTMENT IN PRODUCTIVITY.

The best tools enhance the productivity of people who use them. They help them get more done (and do it better) in less time. They maximize available resources — or make more resources available — avoiding delays and the obstacles that slow down decisions and impede results.

Today, the best tools are computers. And the most versatile computers are notebooks. AST® notebooks. Mobile computers that help you work faster and better from anywhere you happen to be — around the corner at a conference, across the country with a client, in a hotel room that's half way around the globe, or back home in the office plugged into the corporate network.

the **mobility** that  
gives you an **edge.**

Choosing the right mobile computing tools means making an investment in increased productivity that actually pays for itself.

### VALUE-NOTEBOOKS FOR THE BIGGER PICTURE.

*It's easy to see how AST's Ascentia 810 Series earns its value reputation. Our value notebooks offer some of the largest screens at the most affordable prices in the industry — the perfect solution for anyone who gives on-site presentations or needs to see as much data on their screen as possible. Yet that is only the most visible advantage of machines that offer speed and features at very economical prices.*

*If your needs revolve around increased mobility — making a sales force mobile, for instance — the Ascentia 810 Series notebooks offer the perfect starting point.*

It's more than just low cost of ownership or low prices. It's creating a value-filled solution that can expand the horizons of your business' operation and improve your results.

Our diverse mobile computing products help build total solutions that are uniquely right for you. High performance for less money or more computing power for the price of competitors' more basic machines. Either way, in terms of product value or employee productivity, AST's expertise in mobile computing will help you gain an edge, and explore entirely new ways of doing business and allow you to do more business.

### A MYRIAD OF USERS.

Architects can leave small-scale models at home, by using AST Ascentia high-performance notebooks to show designs... and rotate them 360°. Package designers can give their clients on-the-spot views of how a color change can modify a product's appeal. Paramedics in the field can determine proper treatment for particular symptoms. Attorneys can review related case law or evidence at hearings. Sales people can update invoices or check inventory and work at a customer's site. The possibilities for enhancing productivity and shortening the time to do practically anything — right away — are virtually endless using AST's notebook solutions.

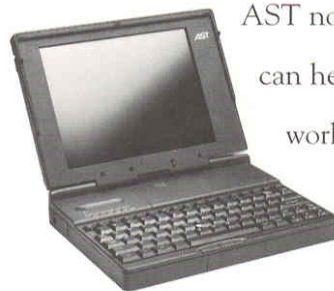
### HIGH-END PERFORMANCE TIME AFTER TIME AFTER...

*The Ascentia 900 Series — our high-performance notebooks — are ideal for business people who work as long as it takes to get the job done. Its high speed, higher memory capacity, and larger storage options are enhanced by extraordinary battery life that sets an industry standard. Their power and performance makes them suitable as a desktop replacement. Vast PC Card compatibility, including network, modem and SCSI adapter cards. Plus an AST desktop docking station can make the desktop picture even more complete.*

### FINDING THE PERFECT SOLUTION... FOR YOU.

How do you work? In the office full time? On the road twice a week? From your home every weekend? If you travel, do you work on the plane? In a hotel room? At a customer's office?

On the seat of a rental car?



AST notebook computers can help you make each working moment count.

You can access a whole warehouse

worth of vital information in mere seconds. Download corporate files instantly. Make last minute updates to multimedia sales presentations. Send and receive faxes when a fax machine is nowhere in sight.

Keep in touch through e-mail when you're thousands of miles from home base. Change a flight or make a reservation, trade a stock or track a package, or do anything a desktop computer could help you do... without being chained to a desk. This means your scenario has an AST solution.

to **work** for you today—  
and **tomorrow.**

AST notebooks give you absolute freedom. You can leave “home” without losing touch. Yet, when you’re back in your home office, your AST notebook can function

as a full-powered desktop machine.

Accessories let you connect to the company network, printers, monitors, back-up devices, and practically any

peripheral in just a few seconds.

AST designed it that way. Our notebook technology is part of the total solution.

### **MORE THAN THE BASICS.**

AST notebooks offer maximum hardware flexibility. That’s their strength.

Yet they also come with all of the software essentials that keep you productive when you’re on the move.



Designed for



Microsoft  
Windows 95

There’s MS-DOS®, Microsoft® Windows® and Windows® 95 for running your system with point-and-click simplicity. There’s e-mail, fax, and file transfer software. Plus, starter kits from major online providers — for access to a world of information, including the Internet’s World Wide Web. Our notebook computers with Pentium® processors add video and sound applications for the most impressive (and persuasive) presentations you have ever imagined.

And we include top-of-the-line pre-loaded software at AST. It’s how we extend your optimum mobile system into a total computing solution.

#### **PERFORMANCE THAT SPEAKS FOR ITSELF.**

*When you really want to make yourself heard, the Ascentia multimedia high-performance notebooks deliver loud and clear with Pentium processing power and sound, full motion video, and Super VGA displays. For directors, designers, high-end presenters, or anyone who needs to make a multimedia impact, our super-powered notebooks offer a production studio they can hold in their hands. And a multimedia docking station puts a desktop CD-ROM connection at the ready.*

## ENSURING A CUSTOMIZED FIT.

With so many choices, which AST notebook is just right for you? If you aren't sure, then your AST reseller or account representative can be an invaluable resource.

a complete picture—  
a total solution.

They work in partnership with AST and with you to configure a notebook solution that's perfect for the way you work. Whether you're buying for a company, division, department, or only yourself, AST representatives can

determine the hardware, software, and peripherals you need for maximum productivity at minimum cost. They can even guide you to your ideal support and maintenance program. They know specific needs require specific packages.

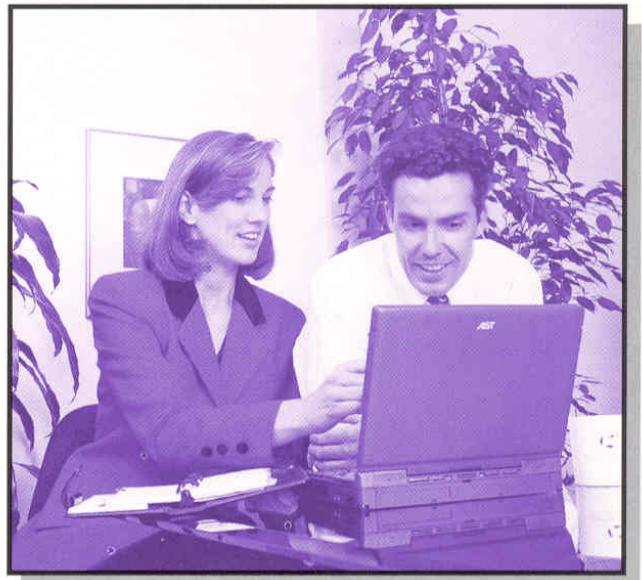
Yet AST's resellers will offer you just what you need now, even if your future needs may be different, because every AST Ascentia notebook is upgradable. As your needs change, your notebook can change along with them — without the cost of buying a whole new machine.

### SOLUTIONS FOR EVERY NEED.

*AST notebooks expand your potential. Their range of accessories offer solutions for every business need.*

- AC adapters charge you up and keeps you working 'round-the-clock.
- LAN adapters hook you up to a printer world of information on a server.
- Hardware upgrades.
- Snap in memory modules let you run more applications simultaneously.
- A battery pack keeps you running for hours on end.
- Plug-n-play docking stations make adding desktop power a snap... literally.

*You can even get a cable lock to prevent notebook theft. In other words, AST gives you every conceivable option for configuring the optimum notebook solution.*



The AST notebook solution. It's a perfect fit for your business needs.

## ASCENTIA ACCESSORIES

	810N	910N	950N		810N	910N	950N
4 MB Memory Upgrade	x	x		Auto Adapter	x	x	x
8 MB Memory Upgrade	x	x	x	AC Adapter	x	x	x
16 MB Memory Upgrade	x	x	x	Kensington Cable Lock		x	x
510 MB Hard Drive Upgrade	x	x	x	Hard Drive Carrying Case		x	x
700 MB Hard Drive Upgrade		x	x	Leather Carrying Case	x	x	x
800 MB Hard Drive Upgrade		x	x	Nylon Carrying Case	x	x	x
1.2 GB Hard Drive Upgrade		x	x	External Keyboard	x	x	x
Lithium Ion Battery Pack		x	x	Numeric Keypad	x	x	x
NiMH Battery Pack	x			<b>PC Card Adapters:</b>			
ProStation™ Docking Station		x	x	10BaseT Ethernet Adapter	x	x	x
ProStation Multimedia		x	x	Token-Ring 16/4 Adapter	x	x	x
EasyPort™ III Port Replicator		x	x	SCSI Adapter	x	x	x
Y-cable Splitter/Keyboard Adapter		x	x	14.4 Data/Fax Modem	x	x	x
Drive Bay Adapter		x	x	(Cellular Ready)			

### SOLUTIONS AT ANY HOUR.

AST notebooks are rugged, as well as powerful and affordable. That's why we back them with a full 3-year warranty that's good around the world. And unlike other notebooks, AST notebooks can be serviced via any authorized AST reseller, not just the one you purchased from. Yet AST goes further still, by providing a range of service and support options to minimize downtime and lost productivity.

A global network of resellers and authorized service centers provides technical support and repairs. You can get solutions to most problems using 24-hour, 7-day telephone and fax-back support, an online bulletin board, or CompuServe® and Prodigy® forums. Repairs are done in 48 hours or less (and are free the first year), but AST also offers an optional 24-hour replacement loaner program via pre-paid overnight delivery.

For the software we provide and the major programs and hardware accessories that business people use with their AST mobile and desktop systems, AST provides one-stop technical support.

Call us or our affiliated support vendor for all the answers you need to any problem you have in just about any language you speak (through our international subsidiaries).

For companies that offer in-house maintenance and repair, AST offers training; parts and warranty discounts; priority, toll-free telephone support; and periodic technical publications.

AST solutions for business success. They begin and end with you.

### TECHNICAL INFORMATION/SUPPORT

800 727-1278  
Multi-vendor, technical, software and operational information.

### AST CUSTOMER INFORMATION/SALES INFORMATION

800 876-4278 United States and Canada  
714 727-9292 All Other Countries  
For product information, fax-back services and to locate a reseller near you.

### AST INFOLINE

800 727-1278  
An interactive voice response system with fax-response diagnostics and instructions.

### AST LIFELINE

800 758-0278  
Voice/modem technical support for your Advantage! computer.

### AST ADVANTAGE!® SOFTWARE SUPPORT LINE

800 210-6329  
In-depth technical and operational assistance with major software packages.

### INFO-FAX

800 926-1278 United States  
905 507-0496 Canada  
714 727-8980 All Other Countries  
24-hour local and international voice-automated, fax-response product information.

### ONLINE! BBS

Our own Bulletin Board Service, listing authorized service centers, product announcements, downloadable diagnostic and utility software and more. A help utility with an intuitive graphical interface that operates worldwide.  
(9600/14,400 BBS:) 817 230-6850

### ONLINE FORUMS

Talk, meet, share ideas, and answer questions with other AST users.  
CompuServe: (GO:ASTFORUM)  
Prodigy: (JUMP:AST SUPPORT)

### WARRANTY EXTENSION/UPGRADES

800 727-1278

### SPARE PARTS

800 GO4-AST1  
800 727-1278

### WORLDWIDE HEADQUARTERS

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